

AGENDA	Tuesday, June 10, 2014	
Informational Meeting	4:00 PM at Carnegie Town Hall	
Sioux Falls City Council	235 West Tenth Street	

1. Call To Order

2. City Council Open Discussion

3. Presentations

A. Annual Report - Washington Pavilion by Larry Toll and Scott Peterson, Co-Presidents of the Washington Pavilion of Arts and Science

4. Adjournment

The City Council may include such other business as may come before this body.

Date: 2014-06-10
SIRE Meeting ID: 2104
Meeting Type: Informational Meeting

YouTube:<https://youtu.be/95v5KC4iLuc>
Agenda Item: Not Assigned
Item ID: 71682

The following document(s) are public records obtained from the
City of Sioux Falls.

Washington Pavilion Management, Inc.
Statement of Activities: Operating Fund

	<u>2013</u>	<u>2012</u>
Revenue		
City Funding	\$1,566,453	\$1,388,679
Grants: Federal, State, Regional, Foundation	\$284,452	\$284,877
Contributions - Individuals	\$273,932	\$308,479
Contributions: Mary W Sommervold Hall	\$28,028	\$65,000
Contributions - Business & Other	\$407,398	\$480,052
Contributions - Endowment Income	\$106,007	\$102,374
Donated Goods and Services	\$121,166	\$147,836
Admissions & Ticket Sales	\$1,918,660	\$1,822,033
Memberships	\$172,986	\$180,604
Facility Rentals & Sale of Services	\$691,870	\$653,783
Fee Based Program Revenue	\$0	\$4,209
Concessions and Coat Check	\$202,232	\$172,993
Educational	\$285,243	\$255,579
Special Events (net of expense)	\$122,145	\$116,985
Cafe (less cost of goods sold)	\$438,054	\$430,788
Gift Shop & Merchandise Sales (less COGS)	\$33,897	\$33,927
Interest Income & Misc	\$23,055	\$14,987
Total Public support, revenue and other	<u>\$6,675,579</u>	<u>\$6,463,184</u>
Expenses		
Salaries & Wages	\$2,863,313	\$2,762,168
Payroll Taxes, Benefits, Other Employee Exp	\$603,044	\$567,714
Office Expenses, Communications, & Postage	\$128,591	\$129,778
Equipment	\$294,321	\$300,355
Utilities	\$369,484	\$372,385
Operational	\$328,693	\$311,208
Travel, Staff Development, & Volunteers	\$64,187	\$58,220
Promotion & Marketing	\$470,759	\$461,725
Insurance	\$47,494	\$47,872
Outside Services	\$155,873	\$130,962
Other Expenses	\$120,571	\$102,692
Program Expenses	\$1,046,654	\$1,097,808
Fundraising Materials & Events	\$39,218	\$22,149
Bad Debt & Interest	(\$21,416)	\$2,570
Total Expenses	<u>\$6,510,787</u>	<u>\$6,367,606</u>
NET	\$164,791	\$95,577
BOARD DESIGNATED FUND TRANSFER	<u>(\$100,000)</u>	<u>\$0</u>
INCREASE IN NET ASSETS	<u>\$64,791</u>	<u>\$95,577</u>